

SourceCapital | LLC



Equity and Debt Financing for Micro-Cap Businesses

Source Capital is a private equity firm that invests in mature, lower middle-market companies across a range of industries. Since its founding in 2002, Source Capital has made 20 equity platform investments, 30 add-on acquisitions and 15 debt investments.

INVESTMENT STRUCTURE

- Preferred or common equity
- Senior and subordinated debt

INVESTMENT TYPE

- Management-backed leveraged buyouts
- Recapitalizations
- Corporate divestitures
- Buy and build platforms
- Growth capital
- Add-on acquisitions
- Management buyouts
- Independent sponsor transactions

BUSINESS PROFILE

- Revenue: \$10 – 75 million
- EBITDA: \$2+ million

INDUSTRY PREFERENCES

- Business / Industrial Services
- Niche Manufacturing
- Healthcare Services
- Value-added Distribution
- Consumer

TARGET PROFILE

- Asset light, niche businesses with strong competitive positions in small and/or fragmented industries
- Strong regional businesses where physical location and relationships are important
- Companies with recurring revenues, attractive cash flow characteristics and meaningful growth opportunities

GEOGRAPHY

- Entire United States and selectively in Canada

CONTACT US

To learn more about Source Capital or to discuss a new equity or debt investment opportunity, please reach out to Dan Lawrence at (678) 999-8120 or danlawrence@source-cap.com.

Tom Harbin

Managing Director

tomharbin@source-cap.com

Kate Harbin Clammer

Managing Director

kateharbin@source-cap.com

Ben Emmons

Managing Director

benemmons@source-cap.com

Thomas van der Meulen

Operating Partner

tvandermeulen@source-cap.com

Matthew Smith

Vice President

mattsmith@source-cap.com

Dan Lawrence

Vice President

danlawrence@source-cap.com

Sam Allen

Associate

samallen@source-cap.com

75 14th Street, Suite 2700
Atlanta, Georgia 30309
www.source-cap.com

Representative Investments

Aerial Access Equipment

Louisiana

Heavy equipment rental, sales and repair services



Equity

Apto Solutions

Georgia

Data protection, global logistics and IT asset disposition services



Debt

Avery Partners

Georgia

Short-term, contract, and permanent staffing services



Debt

Backyard Products

Michigan

Designer and manufacturer of ready-to-assemble outdoor structures



Equity

CRH Healthcare

Georgia

Urgent care clinic operator



Equity

Human Capital Institute

Ohio

Educational events and resources for human capital management



Debt

Industrial Emergency Services

Louisiana

Emergency preparedness, response and related safety services



Debt

Knight Dental Group

Florida

Full-service dental laboratory



Debt

Orangetheory Fitness

Georgia

Area developer and operator of boutique branded fitness concept



Debt

Penray

Illinois

Automotive chemical supplier and marketer



Equity

PTI Security Systems

Arizona

Access control and security solutions



Equity

SeeLevel HX

Georgia

Business and competitive intelligence solutions



Debt

Southern Dental Alliance

Georgia

Dental service organization



Equity

Sparus Holdings

Georgia

Utility gas leak detection and project management outsourcing



Equity

Team 360 Nelbud

Indiana

Commercial kitchen fire prevention and HVAC maintenance services



Equity

Weiss Instruments

Pennsylvania

Distributor and integrator of engineered control products



Debt

Wise Recycling

Maryland

Scrap metal recycling services



Equity