

SourceCapital | LLC



Equity and Debt Capital for Lower Middle Market Businesses

Source Capital is a private equity firm that invests in mature, lower middle-market companies across a range of industries. Since its founding in 2002, Source Capital has made 22 equity platform investments, 35 add-on acquisitions and 20 debt investments.

INVESTMENT STRUCTURE

- Preferred or common equity
- Senior and subordinated debt

INVESTMENT TYPE

- Management-backed leveraged buyouts
- Recapitalizations
- Corporate divestitures
- Buy and build platforms
- Growth capital
- Add-on acquisitions
- Management buyouts
- Independent sponsor transactions

BUSINESS PROFILE

- Revenue: \$10 – 75 million
- EBITDA: \$2+ million

INDUSTRY PREFERENCES

- Business / Industrial Services
- Niche Manufacturing
- Healthcare Services
- Value-added Distribution
- Consumer

TARGET PROFILE

- Asset light, niche businesses with strong competitive positions in small and/or fragmented industries
- Strong regional businesses where physical location and relationships are important
- Companies with recurring revenues, attractive cash flow characteristics and meaningful growth opportunities

GEOGRAPHY

- Entire United States and selectively in Canada

CONTACT US

To learn more about Source Capital or to discuss a new equity or debt investment opportunity, please reach out to Dan Lawrence at (678) 999-8120 or danlawrence@source-cap.com.

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Representative Equity & Debt Investments

Aerial Access Equipment

Louisiana

Heavy equipment rental, sales and repair services



Equity

ARM Services

Florida

Turbine inspection, overhaul, maintenance and repair services



Debt

Avery Partners

Georgia

Short-term, contract, and permanent staffing services



Debt

Backyard Products

Michigan

Designer and manufacturer of ready-to-assemble outdoor structures



Equity

CRH Healthcare

Georgia

Urgent care clinic operator



Equity

Deutsche Beverage Technology

North Carolina

Craft beer brewing systems, kegs, distillery systems, cidery and winery equipment



Debt

Displayit

Georgia

B2B e-commerce platform, specializing in portable displays and exhibits



Equity

Human Capital Institute

Ohio

Educational events and resources for human capital management



Debt

Industrial Emergency Services

Louisiana

Emergency preparedness, response and related safety services



Debt

M&M Refrigeration

Maryland

Designer and manufacturer of industrial refrigeration systems and control products



Equity

Mid-Atlantic Construction Group

Virginia

Pump and tank installation and related services to convenience store operators



Debt

Pinnacle Automotive Hospitality

Florida

Outsourced hospitality and detailing services to automotive dealer groups



Debt

PTI Security Systems

Arizona

Access control and security solutions



Equity

SeeLevel HX

Georgia

Business and competitive intelligence solutions



Debt

Sparus Holdings

Georgia

Utility gas leak detection and project management outsourcing



Equity

Team 360 Nelbud

Indiana

Commercial kitchen fire prevention and HVAC maintenance services



Equity

Texan Allergy

Texas

Multi-site provider of allergy and sinus treatment services



Equity

Wise Recycling

Maryland

Scrap metal recycling services



Equity