

SourceCapital | LLC



Equity and Debt Capital for Lower Middle Market Businesses

Source Capital is a private equity firm that invests in mature, lower middle-market companies across a range of industries. Since its founding in 2002, Source Capital has made 22 control equity investments, 38 add-on acquisitions and 22 debt investments.

INVESTMENT STRUCTURE

- Preferred or common equity (control)
- Senior, unitranche and subordinated debt, and equity co-investments

Tom Harbin

Managing Partner

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INVESTMENT TYPE

- Management-backed leveraged buyouts
- Recapitalizations
- Corporate divestitures
- Buy and build platforms
- Growth capital
- Add-on acquisitions
- Management buyouts
- Independent sponsor transactions

Kate Harbin Clammer

Managing Director

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Ben Emmons

Managing Director

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BUSINESS PROFILE

- Revenue: \$10 – 75 million
- EBITDA: \$2+ million

Thomas van der Meulen

Operating Partner

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INDUSTRY PREFERENCES

- Business / Industrial Services
- Niche Manufacturing
- Healthcare Services
- Value-added Distribution
- Consumer Products and Services

Matthew Smith

Vice President

mattsmith@source-cap.com

TARGET PROFILE

- Asset light, niche businesses with strong competitive positions in small and/or fragmented industries
- Strong regional businesses
- Tech-enabled services and opportunities to develop new products and services
- Opportunity for market consolidation through add-on acquisitions
- Companies with recurring revenues, attractive cash flow characteristics and meaningful growth opportunities

Dan Lawrence

Vice President

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Sam Allen

Senior Associate

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GEOGRAPHY

- Entire United States and selectively in Canada

CONTACT US

To learn more about Source Capital or to discuss a new equity or debt investment opportunity, please reach out to Dan Lawrence at (678) 999-8120 or danlawrence@source-cap.com.

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Representative Equity & Debt Investments

ARM Services

Florida

Turbine inspection, overhaul, maintenance and repair services



Debt

Backyard Products

Michigan

Designer and manufacturer of ready-to-assemble outdoor structures



Equity

CRH Healthcare

Georgia

Urgent care clinic operator



Equity

Deutsche Beverage Technology

North Carolina

Craft beer brewing systems, kegs, distillery systems, cidery and winery equipment



Debt & Equity Co-Invest

Displayit

Georgia

B2B e-commerce platform, specializing in portable displays and exhibits



Equity

Human Capital Institute

Ohio

Educational events and resources for human capital management



Debt & Equity Co-Invest

Industrial Emergency Services

Louisiana

Emergency preparedness, response and related safety services



Debt & Equity Co-Invest

M&M Refrigeration

Maryland

Designer and manufacturer of industrial refrigeration systems and control products



Equity

Material Research Furnaces

Maryland

Designer and manufacturer of high temperature furnaces



Debt & Equity Co-Invest

Mid-Atlantic Construction Group

Virginia

Pump and tank installation and related services to convenience store operators



Debt & Equity Co-Invest

Penray

Illinois

Automotive chemical supplier and marketer



Equity

Pinnacle Automotive Hospitality

Florida

Outsourced hospitality and detailing services to automotive dealer groups



Debt

PTI Security Systems

Arizona

Access control and security solutions



Equity

Q2Earth

Florida / Texas

Manufacturer of compost and engineered soils from recycled waste



Debt & Equity Co-Invest

SeeLevel HX

Georgia

Business and competitive intelligence solutions



Debt

Southern Dental Alliance

Georgia

Dental service organization



Equity

Sparus Holdings

Georgia

Utility gas leak detection and project management outsourcing



Equity

Texan Allergy

Texas

Management services provider to allergy and sinus clinics



Equity