Equity Capital for Lower Middle Market Businesses

Source Capital is a private equity firm that invests in mature, lower middle-market companies across a range of industries. Since its founding in 2002, Source Capital has completed more than 20 equity platform and 40 add-on investments.

INVESTMENT STRUCTURE
• Preferred or common equity

INVESTMENT TYPE
• Management-backed leveraged buyouts
• Recapitalizations
• Buy and build platforms
• Growth capital
• Corporate divestitures
• Add-on acquisitions

BUSINESS PROFILE
• Revenue: $10+ million
• EBITDA: $2+ million

INDUSTRY PREFERENCES
• Business / Industrial Services
• Niche Manufacturing
• Healthcare Services
• Value-added Distribution
• Consumer Products and Services

TARGET PROFILE
• Asset light, niche businesses with strong competitive positions in small and/or fragmented industries
• Strong regional businesses
• Tech-enabled services and opportunities to develop new products and services
• Opportunity for market consolidation through add-on acquisitions
• Companies with recurring revenues, attractive cash flow characteristics and meaningful growth opportunities

GEOGRAPHY
• Entire United States and selectively in Canada

CONTACT US
To learn more about Source Capital or to discuss an equity investment opportunity, please reach out to Ben Emmons at (404) 249-8294 or benemmons@source-cap.com.

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Representative Control Equity Investments

**Ariel Access Equipment**
*Louisiana*
Provider of heavy equipment rental, sales, and repair services

**M&M Refrigeration***
*Maryland*
Designer and manufacturer of industrial refrigeration systems and control products

**Aspire Allergy & Sinus***
*Texas*
Management services provider to allergy and sinus clinics

**Penray**
*Illinois*
Automotive chemical supplier and marketer

**Backyard Products***
*Michigan*
Designer and manufacturer of ready-to-assemble outdoor structures

**PTI Security Systems**
*Arizona*
Access control and security solutions

**CRH Healthcare**
*Georgia*
Urgent care clinic operator

**Southern Dental Alliance**
*Georgia*
Dental service organization

**Displayit***
*Georgia*
B2B e-commerce platform, specializing in portable displays and exhibits

**Sparus Holdings***
*Georgia*
Utility gas leak detection and project management outsourcing

*Actively seeking add-on acquisitions*