



Equity Capital for Lower Middle Market Businesses

Source Capital is a private equity firm that invests in mature, lower middle-market companies across a range of industries. Since its founding in 2002, Source Capital has completed more than 20 equity platform and 40 add-on investments.

INVESTMENT STRUCTURE

- Preferred or common equity

INVESTMENT TYPE

- Management-backed leveraged buyouts
- Recapitalizations
- Buy and build platforms
- Growth capital
- Corporate divestitures
- Add-on acquisitions

BUSINESS PROFILE

- Revenue: \$10+ million
- EBITDA: \$2+ million

INDUSTRY PREFERENCES

- Business / Industrial Services
- Niche Manufacturing
- Healthcare Services
- Value-added Distribution
- Consumer Products and Services

TARGET PROFILE

- Asset light, niche businesses with strong competitive positions in small and/or fragmented industries
- Strong regional businesses
- Tech-enabled services and opportunities to develop new products and services
- Opportunity for market consolidation through add-on acquisitions
- Companies with recurring revenues, attractive cash flow characteristics and meaningful growth opportunities

GEOGRAPHY

- Entire United States and selectively in Canada

CONTACT US

To learn more about Source Capital or to discuss an equity investment opportunity, please reach out to Ben Emmons at (404) 249-8294 or benemmons@source-cap.com.

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Representative Control Equity Investments

Ariel Access Equipment

Louisiana

Provider of heavy equipment rental, sales, and repair services



M&M Refrigeration*

Maryland

Designer and manufacturer of industrial refrigeration systems and control products



Aspire Allergy & Sinus*

Texas

Management services provider to allergy and sinus clinics



Penray

Illinois

Automotive chemical supplier and marketer



Backyard Products*

Michigan

Designer and manufacturer of ready-to-assemble outdoor structures



PTI Security Systems

Arizona

Access control and security solutions



CRH Healthcare

Georgia

Urgent care clinic operator



Southern Dental Alliance

Georgia

Dental service organization



Displayit*

Georgia

B2B e-commerce platform, specializing in portable displays and exhibits



Sparus Holdings*

Georgia

Utility gas leak detection and project management outsourcing



**Actively seeking add-on acquisitions*