



Equity Capital for Lower Middle Market Businesses

Source Capital is a private equity firm that invests in mature, lower middle-market companies across a range of industries. Since its founding in 2002, Source Capital has completed 24 equity platform and 50+ add-on investments.

INVESTMENT STRUCTURE

- Preferred or common equity

INVESTMENT TYPE

- Management-backed leveraged buyouts
- Recapitalizations
- Buy and build platforms
- Growth capital
- Corporate divestitures
- Add-on acquisitions

PLATFORM PROFILE

- Revenue: \$10+ million
- EBITDA: \$2+ million

INDUSTRY PREFERENCES

- Business / Industrial Services
- Niche Manufacturing
- Healthcare Services
- Value-added Distribution
- Consumer Products and Services

TARGET PROFILE

- Asset light, niche businesses with strong competitive positions in small and/or fragmented industries
- Strong regional businesses
- Tech-enabled services and opportunities to develop new products and services
- Opportunity for market consolidation through add-on acquisitions
- Companies with recurring revenues, attractive cash flow characteristics and meaningful growth opportunities

GEOGRAPHY

- Entire United States and selectively in Canada

CONTACT US

To learn more about Source Capital or to discuss an equity investment opportunity, please reach out to a member of our investment team.

Tom Harbin

Managing Partner

tomharbin@source-cap.com

Kate Harbin Clammer

Managing Director

kateharbin@source-cap.com

Ben Emmons

Managing Director

benemmons@source-cap.com

Thomas van der Meulen

Operating Partner

tvandermeulen@source-cap.com

Matthew Smith

Principal

mattsmith@source-cap.com

Sam Allen

Vice President

samallen@source-cap.com

Josh Chin

Vice President

joshchin@source-cap.com

3060 Peachtree Road, Suite 1830
Atlanta, Georgia 30305
www.source-cap.com

Representative Control Equity Investments

Aspire Allergy & Sinus*

Texas

Management services provider to allergy and sinus clinics



M&M Carnot*

Maryland

Designer and manufacturer of industrial refrigeration systems and control products



Backyard Products*

Michigan

Designer and manufacturer of ready-to-assemble outdoor structures



Penray

Illinois

Automotive chemical supplier and marketer



BlueAlly Technology Solutions*

North Carolina

IT services company providing managed services and hardware solutions



PTI Security Systems

Arizona

Access control and security solutions



CRH Healthcare

Georgia

Urgent care clinic operator



Southern Dental Alliance

Georgia

Dental service organization



Displayit*

Georgia

B2B e-commerce platform, specializing in portable displays and exhibits



Sparus Holdings

Georgia

Provider of outsourced field and professional services for utilities



Kitchen Brains*

Connecticut

Provider of smart hardware and software solutions to the foodservice industry



**Actively seeking add-on acquisitions*