# Source Capital | LLC











# **Equity Capital for Lower Middle Market Businesses**

Source Capital is a private equity firm that invests in growing, lower middle-market companies across a range of industries. Since its founding in 2002, Source Capital has completed 25 equity platform and 50+ add-on investments.

## INVESTMENT STRUCTURE

Preferred or common equity

#### **INVESTMENT TYPE**

- Management-backed leveraged buyouts
- Recapitalizations
- Buy and build platforms
- Growth capital
- Corporate divestitures
- Add-on acquisitions

# PLATFORM PROFILE

Revenue: \$10+ million

• EBITDA: \$2+ million

### **INDUSTRY PREFERENCES**

- Business Services
- Healthcare Services/Tech
- Niche Manufacturing
- Consumer Products/Services
- Tech-enabled Services
- **Industrial Services**
- Value-added Distribution

### TARGET PROFILE

- Asset-light businesses with reoccurring revenue & predictable cash flow
- Niche companies with strong competitive positions in small and/or fragmented industries
- · Growth-stage businesses or businesses with untapped growth potential
- Tech-enabled services / attractive operating leverage
- Opportunities to develop new products/services or enter new markets
- Opportunity for market consolidation through add-on acquisitions

# **GEOGRAPHY**

• Entire United States and selectively in Canada

# **CONTACT US**

To learn more about Source Capital or to discuss an equity investment opportunity, please reach out to a member of our investment team.

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# **Representative Equity Investments**

### Amplifi\*

Texas

Strategy and information management consultancy



#### **Kitchen Brains\***

Connecticut

Provider of smart hardware and software solutions to the foodservice industry



#### Aspire Allergy & Sinus\*

Texas

Management services provider to allergy and sinus clinics



#### M&M Carnot\*

Maryland

Designer and manufacturer of industrial refrigeration systems and control products



#### **Backyard Products\***

Michigan

Designer and manufacturer of ready-to-assemble outdoor structures



#### **Penray**

Illinois

Automotive chemical supplier and marketer



#### BlueAlly Technology Solutions\*

North Carolina

IT services company providing managed services and hardware solutions



#### PTI Security Systems

Arizona

Access control and security solutions



#### **CRH Healthcare**

Georgia

Urgent care clinic Operator



#### **Southern Dental Alliance**

Georgia Dental service organization



#### Displayit\*

Georgia

B2B e-commerce platform, specializing in portable displays and exhibits



# **Sparus Holdings**

Georgia

Provider of outsourced field and professional services for utilities



#### **Express Vets\***

Georgia

Provides routine, non-emergency veterinary care through network of clinics across North Georgia



\*Actively seeking add-on acquisitions